

NOTICE OF INTEREST FOR THE SELECTION OF A SENIOR EXPERT IN THE FOREIGN INVESTMENT PROMOTION SECTOR

CEIPIEMONTE is interested in identifying profiles with characteristics of Senior Expert in Foreign Investment Promotion, in order to valorize the Piedmont Region as a business destination in Europe and Worldwide.

The objective of the role will be to promote the vast and diversified local economic reality to potential investors and International partners, promoting new settlements, joint ventures, M & As, partnerships and new investments by foreign companies already located in Piedmont.

1. Required knowledge

The Expert must have an in-depth knowledge of the Piedmont Region, of the local and National Institutions, and the role they play in the dynamics of attracting foreign investments.

He must also be aware of the dynamics and the constantly evolving trends of international markets and the elements that can influence investment, expansion and reallocation decisions by foreign players.

2. Requirements / Activities

- University education in economic-financial subjects or equivalent;
- Min. 5 year of experience in a Senior role related to Foreign Investment Promotion, also abroad;
- In-depth knowledge of the Piedmont and Italian economic reality, of the institutions, of the companies, of their potential and the supply-chain type organization, in order to suggest territorial development strategies;
- In depth knowledge of financial processes, of the functioning of venture capital, M&A and investment decision drivers;
- Ability to define, develop and manage national and international marketing projects;
- Excellent ability in planning, organizing and managing the projects and processes of Foreign Investment Promotion, planning activities and economic and human resources needed;
- Ability to create synergy and propose feasible solutions depending on the available resources, encouraging the integration between new projects of Foreign Investment Promotion and the already existing projects of Business Promotion and Foreign Investment Promotion (Integrated Projects of Industry/Sector – Progetti Integrati di Filiera);
- Strong communication skills, written and spoken, in Italian and English. Other languages will be considered an additional value;
- Experience in managerial roles and ability to manage relations with top management, stakeholders, institutions and customers/clients;
- Excellent computer skills;



3. Submission of applications

Applications must be submitted by the 5th of November 2018 at 2 PM, in plain paper, to the following email address: ufficiopersonale@centroestero.org.

4. Content of the application

In the application, candidates must declare, under their own responsibility and under penalty of exclusion:

- name and surname;
- place and date of birth;
- fiscal code;
- citizenship;
- to have civil and political rights;
- to have no criminal convictions or criminal proceedings;
- to have no disciplinary proceedings;
- not being in a situation of conflict of interest with CEIPIEMONTE;
- to have eligible psycho-physical health;
- qualifications held;
- to have the requirements listed at point 2.
- level of knowledge of English and Italian language;
- any other qualification/title that can be evaluated by the Commission.

5. Documents to be attached to the application

Candidates must also attach the following documents:

- curriculum vitae;
- the qualifications declared in the application to be evaluated by the Commission;
- Copy of a valid and not expired identification document;
- Any other document that may be helpful to outline personal skills.

Misrepresentation or false declarations are punished under the Penal Code and special laws on the matter.

6. Commission

The Commission selected for the evaluation of the profiles will be nominated after the application deadline date.

7. Titles and interviews

The Commission will evaluate the Candidates assigning a maximum of 90 points divided in:



- a) Qualifications: max 30 points;
- b) Interview: max 60 points.

The interviews will take place at Ceipiemonte's offices, in Corso Regio Parco, 27, Turin.

The profiles admitted to the interview will be notified by e-mail and, on the day of the interview, must present a valid and not expired identity document.

The absence of the candidate will be considered as a withdrawal from the procedure.

Ceipiemonte does not release declarations of eligibility to the selection.

8. Contract and value

Ceipiemonte is evaluating the possibility of stipulating with the selected profile a contract for the period 2018/2019 that could be further extended, and with possibility of a future permanent contract, if the necessary conditions and authorizations exist, in any case with neither the interested parties or candidates can claim any right to employment.

The economic offer will be aligned with the programmed budget.

9. Privacy Information pursuant to EU Regulation 679/2016

As Data Controller of personal data, CEIPIEMONTE informs that all personal data submitted by candidates with the request to participate in the selection will be processed exclusively for the purposes of managing the selection procedure itself and any assignment procedures / assumption, pursuant to art. 6, paragraph 1, lett. b) of EU Regulation 679/2016, as well as pursuant to art. 6, paragraph 1, lett. f) of the EU Regulation 679/2016.

The data provided by the candidates will be communicated to the personnel involved in the procedure, for the fulfillments of competence. The same will be treated also after the eventual establishment of the relationship, for the purposes inherent to the management of the relationship itself. They may be processed by public and private subjects for activities that are instrumental to the purposes indicated. They will also be disclosed to public entities for the observance of legal obligations, always in compliance with current legislation regarding the protection of personal data. We also inform you that, in the interest of the candidates, CEIPIEMONTE could send the CV to the companies participating in the Integrated Sector Projects ("PIF") managed by CEIPIEMONTE on behalf of the Piedmont Region and in synergy with territorial, national and international networks.

Data transfer to third countries is not foreseen.

The present treatment does not contemplate any automated decision making process, nor the profiling referred to in art. 22, paragraphs 1 and 4, of EU Regulation 679/2016.

The provision of such data is mandatory for the assessment of participation requirements, under penalty of exclusion from the selection process.



The data will be kept for the time necessary to pursue the purposes indicated and in compliance with the related legal obligations.

The candidate will always have the right to access, rectify or delete their personal data, as well as the one to limit the processing or the portability of data, pursuant to artt. 15, 16, 17, 18, 20 and 21 of the aforementioned GDPR. Furthermore, he has the right to lodge a complaint with the Authority for the protection of personal data if he considers that the processing is not carried out in compliance with his fundamental rights or freedoms.

The Data Controller is CEIPIEMONTE, with registered office in Corso Regio Parco n. 27 - 10152 Turin, in the person of its President.

The Data Protection Officer (DPO) for the purpose of verification in case of exercise of rights is the Collaborator at the Legal Department of CEIPIEMONTE, contactable at the following addresses: e-mail privacy@centroestero.org, telephone 011/6700571, or at the address: Corso Regio Parco n. 27 - 10152 Turin.

10. Final terms

This notice is published on the CEIPIEMONTE internet website at www.centroestero.org in the "Lavora con Noi/ Work with us" section.

The participation to the present procedure obliges participants to accept of all the conditions contained in the present notice.

The present notice does not give any right to employment at Ceipiemonte.

It is Ceipiemonte's right to not proceed with the present procedure following legislative changes, organizational requirements, and in any case if new circumstances required it.

Ceipiemonte can modify, extend, suspend or revoke the present notice, or update its needs in terms of numbers and positions required, without any claim or entitlement arising for the candidates.

Pursuant to and for the purposes of art. 7, paragraph 1, of Legislative Decree 165/2001, equal opportunities are guaranteed between men and women for access to this procedure and for treatment at work.

Turin, the 15th of October 2018