# PIEMONTE HEALTH & BEAUTY&TOSMe-Health

**B2B meetings**

# *International companies and public organisations meet Piemonte companies*

# 10th and 11th December 2014

**International Key Player Profile Form**

***Enrolment Form***

(Please answer all questions)

**Working language: English**

|  |  |
| --- | --- |
| Company name | Al Balagh Trading & Contracting |
| Address | Al Balagh Building, D-Ring Road, Al Hilal Area |
| Post code, City | Post Box No. 5777 |
| Website | www.albalagh.com |
| Spokenlanguages | English |
| Date of establishment  | Al Balagh Company established in the year 1976, Medical & Scientific Equipment Division is part of Al Balagh company, established in the year 2005 |
| Turnover in euro (€) in 2013 | Al Balagh Company : Euro 64 MillionMedical & Scientific Equipment Division : Euro 3.5 Million |
| Nr of employeesin 2013 | Al Balagh Company : 1800 people (total)Medical & Scientific Equipment Division : 10 people |

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| **PIEMONTE HEALTH & BEAUTY** |
| Pleaseindicateyour**business areas**: | 🗹Healthcare🞏 Cosmetics / Beauty🞏 Both - pleasedetail: Healthcare …… % Cosmetics / Beauty... % |
| Pleaseindicateyour**activities:** | 🗹Import🗹Distribution🗹Agent 🞐Manufacturer of pharmaceuticals ,medicaldevices and foodsupplements |
| Pleasedescribeyouractivities: |  |
| Please specify the **sectors**: | 🗹 PLANNING DESIGN AND CONSTRUCTION(feasibilitystudies, planning design, Healthcenters planning design and construction supervision, etc.)Specify …………………………………………………………………………………………Construction……………………………………………………….🞏 FURNITURE AND SUPPLIES(Interiorfittings for sanitary/SPA/Beauty centers use, Goods and services for sanitary use, etc.)Specify………………………………………………………………………………………………………………………………………………………. 🗹 MEDICAL EQUIPMENT(Electromedicalequipments, Laboratoryequipments, DiagnosticPhysiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)Specify………… All…………………………………………………………………………… …………………………………………………………. EQUIPMENT FOR COSMETICS(Devices and equipment for beauty centers, fitness centers, SPAS, Cosmetics and Natural, Processingundercontract, Food supplements, etc.)Specify……………………………………………………………………………………………………………………………………………………….🗹 E-HEALTH(Hospital management systems, Electronic patient records (EPR / EHR), Remote management systems (mobile messaging / alerts / booking / recalling), Telemedicine / Teleconsultancy, etc. )Specify………………………All ……………………………………………………………………………………………………………………………….🗹BIOTECHNOLOGY(Bioinformatics, Biomedical, Green biotechnology, RedBiotechnology, White biotechnology, Life sciences, Pharmaceutical, etc.)Specify…………………………………………………………………………………………All……………………………………………………………. |
| Please detail the products you deal with (and related brands):- typology- range | Medical, Laboratory Equipment, Furniture and ConsumablesFittness/Physiotherapy Equipment and FurnitureIT Solutions for the HealthcarePlease refer our website |
| Please indicate whether you have your own brand/s | No, we are only importers/agents/distributors |
| Geographic areas covered | Qatar |
| Please indicate if you are already sole agent of foreign products  | Yes |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | USA, Europe, Asia and Far East |
| Please indicate your customers’ characteristics. | 95% Govt and 5% private |
| Please indicate if you have already worked with Italian companies. If yes, which ones? | Evermed/italy, Chinesesport/italy, Sanyleg/Italy, Gima/Italy |
| Please indicate products/services/processes solutions you are looking for | Medical, Laboratory Equipment, Furniture and ConsumablesFittness/Physiotherapy Equipment and FurnitureIT Solutions for the Healthcare |
| Please indicate which kind of cooperation you would be more interested in:(i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Partnership, Distributor/agent, Joint venture |
| Please give further useful information |  |
| Please give the specific purpose of your visit to Italy | To meet potential manufacturers for Partnership, Distributor/agent, Joint venture |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop | More onMedical, Laboratory Equipment, Furniture and ConsumablesFittness/Physiotherapy Equipment and FurnitureIT Solutions for the Healthcare |
| **TOSMe-Health** |
| Please indicate the**ICT sectors** you deal with  | 🞐Agrifood🞐Automotive🞐BMP🞐Business management System🞐Consultancies🗹Educational🗹Energy🗹Environment🗹e-Government🗹e-Health🞐Finance & Digital Payments🞐Intelligent Transport System & Logistics🞐Mobile Apps🞐Multimedia🞐Retail🗹Security🞐Smart Energy &Smart Building🞐Tourism& Digital Media🗹Utilities🞐Other - please detail……………………….🞐All above sectors are of interest ……… |
| Please detail the products you deal with (and related brands):- typology- range |  |
| Please indicate whether you have your own brand/s |  |
| Geographic areas covered |  |
| Please indicate if you are already sole agent of foreign products  |  |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies |  |
| Please indicate your customers’ characteristics. |  |
| Please indicate if you have already worked with Italian companies. If yes, which ones? |  |
| Please indicate products/services/processes solutions you are looking for |  |
| Please indicate which kind of cooperation you would be more interested in:(i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) |  |
| Please give further useful information  |  |
| Please give the specific purpose of your visit to Italy |  |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so |  |
| Please indicate other ICT sectors you are interested in: | 🞐Agrifood🞐Automotive🞐BMP🞐Business management System🞐Consultancies🞐Educational🞐Energy🞐Environment🞐e-Government🞐e-Health🞐Finance & Digital Payments🞐Intelligent Transport System & Logistics🞐Mobile Apps🞐Multimedia🞐Retail🞐Security🞐Smart Energy &Smart Building🞐Tourism & Digital Media🞐Utilities**Please detail**………………………. |

**PIEMONTE AGENCY** / CENTRO ESTERO PER L’INTERNAZIONALIZZAZIONE

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