# PIEMONTE HEALTH &BEAUTY&TOSMe-Health

**B2B meetings**

# *International companies and public organisations meet Piemonte companies*

# 10th and 11th December 2014

**International Key Player Profile Form**

***Enrolment Form***

(Please answer all questions)

**Working language: English**

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| Company name | AL THANAYA PHARMACEUTICALS L.L.C |
| Address | P.O. BOX 75849 – DUBAI UAE |
| Spokenlanguages | English |
| Date of establishment | August 1998 |

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| **PIEMONTE HEALTH & BEAUTY** | |
| Pleaseindicateyour**business areas**: | 🞐Healthcare  🞏Cosmetics / Beauty  →Both - pleasedetail: Healthcare …75… %  Cosmetics / Beauty.. 25. % |
| Pleaseindicateyour**activities:** | →🞐Import  →🞐Distribution  →🞐Agent  🞐Manufacturer of pharmaceuticals ,medicaldevices and foodsupplements |
| Pleasedescribeyouractivities: | Exclusive representation of healthcare products,Trading, Import – re export, distributorship. |
| Please specify the **sectors**: | 🞏 PLANNING DESIGN AND CONSTRUCTION  (feasibilitystudies, planning design, Healthcenters planning design and construction supervision, etc.)  Specify ………………………………………………………………………………………………………………………………………………….  🞏 FURNITURE AND SUPPLIES  (Interiorfittings for sanitary/SPA/Beauty centers use, Goods and services for sanitary use, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  →🞏 MEDICAL EQUIPMENT  (Electromedicalequipments, Laboratoryequipments, Diagnostic  Physiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  →🞏 EQUIPMENT FOR COSMETICS  (Devices and equipment for beauty centers, fitness centers, SPAS, Cosmetics and Natural, Processingundercontract, Food supplements, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  →🞏 E-HEALTH  (Hospital management systems, Electronic patient records (EPR / EHR), Remote management systems (mobile messaging / alerts / booking / recalling), Telemedicine / Teleconsultancy, etc. )  Specify……………………………………………………………………………………………………………………………………………………….  🞐BIOTECHNOLOGY  (Bioinformatics, Biomedical, Green biotechnology, RedBiotechnology, White biotechnology, Life sciences, Pharmaceutical, etc.)  Specify………………………………………………………………………………………………………………………………………………………. |
| Please detail the products you deal with (and related brands):  - typology  - range | Dental and Medical equipments, disposables, materials |
| Please indicate whether you have your own brand/s | no |
| Geographic areas covered | United Arab Emirates/parts of GCC neighbouring countries |
| Please indicate if you are already sole agent of foreign products | Yes |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | Germany,Italy,US |
| Please indicate your customers’ characteristics. | Customers are interested on European brands |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? | Yes, Mectron S.p.A |
| Please indicate products/services/processes solutions you are looking for | Medical devices, Cosmetics, Beauty and spa equipments, Dental product line |
| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Joint venture / agent |
| Please give further useful information | Looking for companies on joint venture |
| Please give the specific purpose of your visit to Italy | To find and expand the product reprsentations of the company |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so | To develop and expand medical equipments ,related healthcare products that has potential in this region Dubai with the support of the manufactureres. |

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| **TOSMe-Health** | |
| Please indicate the**ICT sectors** you deal with | 🞐Agrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🞐Educational  🞐Energy  🞐Environment  🞐e-Government  🞐e-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  🞐Mobile Apps  🞐Multimedia  🞐Retail  🞐Security  🞐Smart Energy &Smart Building  🞐Tourism& Digital Media  🞐Utilities  🞐Other - please detail……………………….  🞐All above sectors are of interest ……… |
| Please detail the products you deal with (and related brands):  - typology  - range | Dental & medical products |
| Please indicate whether you have your own brand/s | no |
| Geographic areas covered | United Arab Emirates/ parts of GCC neighbouring countries |
| Please indicate if you are already sole agent of foreign products | yes |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | Germany, Italy, USA, France |
| Please indicate your customers’ characteristics. | Customers are interested on European brands |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? | Yes – MECTRON S.p.A |
| Please indicate products/services/processes solutions you are looking for | Healthcare, |
| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Joint venture/ agent |
| Please give further useful information | Partnership/ Joint venture/egent |
| Please give the specific purpose of your visit to Italy | Looking for companies in the healthcare sectors to introduce the product line comes in to this region UAE |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so | Healthcare |
| Please indicate other ICT sectors you are interested in: | 🞐Agrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🞐Educational  🞐Energy  🞐Environment  🞐e-Government  🞐e-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  🞐Mobile Apps  🞐Multimedia  🞐Retail  🞐Security  🞐Smart Energy &Smart Building  🞐Tourism & Digital Media  🞐Utilities  **Please detail**………………………. |

**PIEMONTE AGENCY** / CENTRO ESTERO PER L’INTERNAZIONALIZZAZIONE

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