# PIEMONTE HEALTH & BEAUTY & TOSM e-Health

**B2B meetings**

# *International companies and public organisations meet Piemonte companies*

# 10th and 11th December 2014

**International Key Player Profile Form**

***Enrolment Form***

(Please answer all questions)

**Working language: English**

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| Company name | Biomed Produtos Medicos e Hospitalares Ltda. |
| Address | Av. Teixeira Mendes, 588 – Bairro Vila Jardim |
| Post code, City | 91.330-391 – Porto Alegre – RS - Brazil |
| Website | www.biomed.com.br |
| Spoken languages | English , Portuguese |
| Date of establishment | 27, december, 1989 |
| Turnover in euro (€) in 2013 | 2.600.000 Euros |
| Nr of employees in 2013 | 19 |

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| **PIEMONTE HEALTH & BEAUTY** | |
| Please indicate your **business areas**: | XHealthcare  🞏Cosmetics / Beauty  🞏Both - please detail: Healthcare …… %  Cosmetics / Beauty... % |
| Please indicate your **activities:** | XImport  XDistribution  🞐Agent  🞐Manufacturer of pharmaceuticals ,medical devices and food supplements |
| Please describe your activities: | Import, distribuition of medical devices |
| Please specify the **sectors**: | 🞏 PLANNING DESIGN AND CONSTRUCTION  (feasibility studies, planning design, Health centers planning design and construction supervision, etc.)  Specify ………………………………………………………………………………………………………………………………………………….  🞏 FURNITURE AND SUPPLIES  (Interior fittings for sanitary/SPA/Beauty centers use, Goods and services for sanitary use, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  X MEDICAL EQUIPMENT  (Electromedical equipments, Laboratory equipments, Diagnostic  Physiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  🞏 EQUIPMENT FOR COSMETICS  (Devices and equipment for beauty centers, fitness centers, SPAS, Cosmetics and Natural, Processing under contract, Food supplements, etc.)  Specify……………………………………………………………………………………………………………………………………………………….  🞏 E-HEALTH  (Hospital management systems, Electronic patient records (EPR / EHR), Remote management systems (mobile messaging / alerts / booking / recalling), Telemedicine / Teleconsultancy, etc. )  Specify……………………………………………………………………………………………………………………………………………………….  XBIOTECHNOLOGY  (Bioinformatics, Biomedical, Green biotechnology, Red Biotechnology, White biotechnology, Life sciences, Pharmaceutical, etc.)  Specify………………………………………………………………………………………………………………………………………………………. |
| Please detail the products you deal with (and related brands):  - typology  - range | Materials for hemodialysis, blood bank, hygiene, vascular prostheses, implants, nuclear medicine. |
| Please indicate whether you have your own brand/s | Bionefro / Biomed |
| Geographic areas covered | Brazil |
| Please indicate if you are already sole agent of foreign products | No |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | Yes : USA, Taiwan, China and Italy expired in 2013 |
| Please indicate your customers’ characteristics. | Hospitals, blood banks, public hospitals and clinics |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? | Yes : Gambro, Medica and Bellco |
| Please indicate products/services/processes solutions you are looking for | Materials for nuclear medicine, reconstruction of areas affected by surgery and radiotherapy, laboratory and testing equipment for beauty. |
| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Distributor |
| Please give further useful information | Import and distribute products |
| Please give the specific purpose of your visit to Italy | Find suppliers, factories of products to import and distribute in Brazil |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so | Initially import materials for nuclear medicine, rebuilding affected by surgery and radiotherapy, laboratory and testing equipment for beauty areas and in the future start a manufacturing partnership in Brazil for some products. |

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| **TOSM e-Health** | |
| Please indicate the **ICT sectors** you deal with | XAgrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🞐Educational  🞐Energy  XEnvironment  🞐e-Government  Xe-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  XMobile Apps  🞐Multimedia  🞐Retail  🞐Security  🞐Smart Energy & Smart Building  🞐Tourism & Digital Media  🞐Utilities  🞐Other - please detail……………………….  🞐All above sectors are of interest ……… |
| Please detail the products you deal with (and related brands):  - typology  - range |  |
| Please indicate whether you have your own brand/s | Yes |
| Geographic areas covered | Brazil |
| Please indicate if you are already sole agent of foreign products | No |
| Please indicate if you have contacts with foreign suppliers. If yes, indicate the country/ies | Yes : USA, Taiwan, China and Italy expired in 2013 |
| Please indicate your customers’ characteristics. | Hospitals, blood banks, public hospitals and clinics |
| Please indicate if you have already worked with Italian companies.  If yes, which ones? | Yes : Gambro, Medica and Bellco |
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| Please indicate which kind of cooperation you would be more interested in:  (i.e. Partnerships, Distributor / agent, Joint venture, System Integrator, Supplier) | Distributor |
| Please give further useful information | Import and distribute products |
| Please give the specific purpose of your visit to Italy | Find suppliers, factories of products to import and distribute in Brazil |
| Please indicate your future projects and goals. What kind of sectors, solutions and technologies you are planning / wish to develop, but have not found yet the support to do so | Initially import materials for nuclear medicine, rebuilding affected by surgery and radiotherapy, laboratory and testing equipment for beauty areas and in the future start a manufacturing partnership in Brazil for some products |
| Please indicate other ICT sectors you are interested in: | XAgrifood  🞐Automotive  🞐BMP  🞐Business management System  🞐Consultancies  🞐Educational  🞐Energy  🞐Environment  🞐e-Government  Xe-Health  🞐Finance & Digital Payments  🞐Intelligent Transport System & Logistics  X Import and distribute products Mobile Apps  🞐Multimedia  🞐Retail  🞐Security  🞐Smart Energy & Smart Building  🞐Tourism & Digital Media  🞐Utilities  **Please detail**………………………. |

**PIEMONTE AGENCY** / CENTRO ESTERO PER L’INTERNAZIONALIZZAZIONE

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