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# environmental management centre LLP

A Consulting Training & Knowledge Management Company



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#### **About EMC**

• EMC was established in 1996



Opportunities in Environmental Sector

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- It is a consulting organization in environmental and social domain and provides services that are essentially strategic, knowledge driven and supported through research and training
- EMC has since its inception completed more than 300 assignments for clients in India as well as overseas
- Clients represent Governments, UN Agencies, Corporates, Industries, Industry Associations, Financing Institutions as well as Community Based Organizations.

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## Partnerships with Chamber of Commerce & Consulates: Projects & Capacity Development

- Development of Indo-Swedish Knowledge Facility (IKF) on Environment for Swedish Consulate. IKF focused on partnership between business and academia of India and Sweden in the realm of sustainability, technology being the focus
- Field Assessment and Counseling for Royal Netherlands Embassy – The Jetpur Textiles project that focused on Cleaner Production
- Capacity Development Workshops & Conferences with Indian Merchants Chamber on Renewable Energy, with Bombay Chamber of Commerce and Industries (BCCI) on Sustainability, Environmental Due Diligence in Pharma Sector etc.
- Newsletter on Sustainability with BCCI (last 4 years)



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#### **Projects on Cleantech (Illustrative)**

- Study on Cleantech related opportunities in three States of India for Swedish Consulate (2013). This study was followed by another focused work on CleanTech for Hospitality Sector in the State of Goa
- Cleaner Production(CP) Assessment for the Chemical Industries in Gujarat State aimed at identification of initiatives to foster CP investments for International Finance Corporation (2009)
- Development of Green Productivity Manual for Asian Productivity Organization, Tokyo (1999-2000), Cleaner Production Companion for UNEP DTIE, Paris (2002)
- Development of Framework for Sustainability
   Assessment of Technologies (SAT) for UNEP
   International Environmental Technology Centre
   (IETC), Osaka



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# **Opportunities for Collaboration in Environment Sector**



#### **Background: Indian Scenario**

- Indian economy on the rise (average 7% since 2000) and estimated to be US\$ 5 trillion by 2025
- New regulations, trade liberalisation, increased privatisation are driving the market in India.
- 12<sup>th</sup> five year plan (2012- 2017) focuses on sectors such as rural infrastructure, energy, water and wastewater.
- India is partner to a number of international agreements on environmental issues
- PM's Flagship National programs related to Environment

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#### Flagship Programs in India

- 100 Smart Cities
- Atal Mission for Rejuvenation and Urban Transformation (AMRUT)
- Housing for All
- Delhi-Mumbai Industrial Corridor
- Clean India Mission Swatch Bharat
   Abhiyaan
- National Mission for Clean Ganga

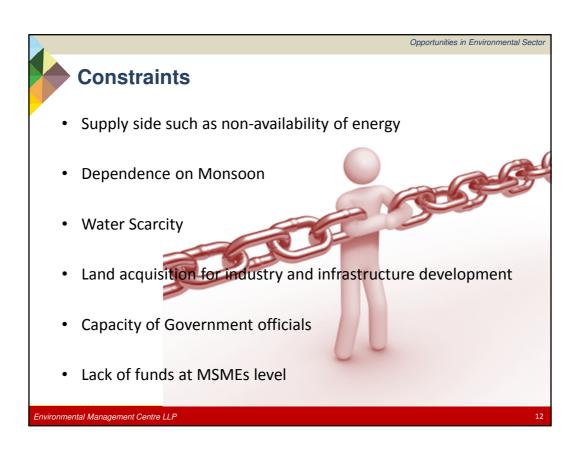


Opportunities in Environmental Sector



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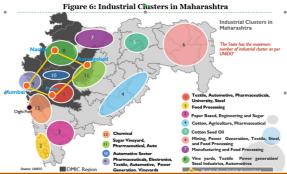
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Opportunities in Environmental Sector

## **Key Growth Segments for CleanTech Business Investments - 3 States**

Recommendations from the Study conducted by EMC

- Renewable Energy & Energy Efficiency
- Transportation
- Water Treatment and Conservation
- Wastewater Treatment
- Waste Management
- Environmental Goods and Services (Green products)



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Opportunities in Environmental Sector

#### **Key Growth Segments for CleanTech**

Recommendations by Planning Commission on 12<sup>th</sup> Five Year Plan

- Green Products
- Green Buildings
- Sustainable Environment
   Management in MSMEs Air,
   water and waste management
- Environmental Regulatory Reforms
- Organized Waste Management and Recycling Industry
- Green and Clean Technology Fund



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Green Products

### Background

 MoEF & CC is currently developing a framework & guidelines for defining specifications for green products



- Green Purchasing Network of India (branch of IGPN)
- The Green People of India (association of Green entrepreneurs)
- High rise in health issues creating awareness on organic and green products.



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# Opportunities

- Promoting Green Public
   Procurement demand for green
   products can be created through
   government procurement.
  - Govt itself is the largest purchasers of consumables and office equipment
- Joint effort by Government and Industry Associations to promote green products.
- Promote green entrepreneurs and support export and import of green products



Opportunities in Environmental Sector

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#### Background: Wastewater

- A survey by the Central Pollution Control Board (CPCB)
  - About 26,254 million litres per day (MI/d) of wastewater is generated in the 921 Class I & Class II cities in India (housing more than 70% of urban population).
  - The municipal wastewater treatment capacity developed so far in India is about 7,044 MI/d - accounting for 27% of wastewater generation in these two classes of urban centres.
  - Treatment of waste water is less than 30% of their sewage and discharge 26.5 million m3/day of untreated wastewater into rivers and coastal waters.

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#### Background

- India is looking for public-private-partnership initiatives to boost the pipeline of water and wastewater projects.
- With more cities expected to bring in projects into the market, there is an opportunity for investments in water and wastewater technologies



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Opportunities in Environmental Sector

#### **Opportunities**

- The Municipal water supply project market is sized at \$147 million and growing at 18% per annum
- The Municipal wastewater market is sized at \$ 414 million and also growing at 18% per annum. (Presently supported by JNNURM & UIDSSMT – National programs on Urban development)
- The Industrial market (including large and small applications) is worth \$ 4500 million and should grow to over \$12,320 million in next 2-3 years.
- Seawater desalination market is sized at \$133 million. A few projects awarded may swing the market size in a year up-anddown, but the general market growth should be at 7 to 8%.

Note: Base year of study is 2013, conducted by Canadian Consulate

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#### **Opportunities: Desalination**

- Sea water desalination is opening up in India
  - The two large 100 MLD desalination plants in Chennai
  - Small sized more than 180 desalination plants



Desalination Plant in Minjur, Tamil Nadu

- India desalination water market is expected to reach a capacity of 5.35 million cubic metres per day by 2018.
- There is a good opportunity for medium-sized desalination plants (25 to 50 MLD) range in the power and refining sectors for many projects which are located in the coastal area.

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Opportunities in Environmental Sector

#### **Opportunities: Desalination**

The National Water Mission is one of the eight National
Missions which form the core of the National Action Plan on
Climate Change, also aims to conserve water, minimize wastage
and seeks to ensure that water requirements of coastal cities
with inadequate alternative sources of water are met through
adoption of desalination technologies.



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### Other Opportunities

- Growing demand for technological advancements in equipment for

   clarification, sludge treatment, aeration, disinfection and
   filtration.
- Opportunities for water efficient technologies-
  - Recycling and reuse of grey water for agriculture and groundwater recharge
  - applications for reuse of municipal wastewater in industry
  - residual waste treatment (waste to energy)
- Smart metering and remote monitoring of water / water treatment plants



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#### **Waste Management**



#### **Background**

- India is producing 68.8 million TPY (tonnes per year) of municipal solid waste or 188,500 TPD. It is estimated to be five fold increase in the generation figures by 2041 - 230 million TPY (630,000 TPD).
- The total solid waste market in India is worth approximately \$2 billion.
- Although traditionally Indians segregate – paper, plastic cans and other consumables but day to day household waste is not segregated.



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#### Opportunities in Environmental Sector

#### **Background: E-waste**

- India contributes to 0.8 million tonnes annually out of 40-50 million tonnes of ewaste globally.
- There are only 23 formal recycling facilities in India.
- E-waste constitutes 2% 5% of total solid waste and 25% of which is toxic waste.
- By 2020, e-waste generated by computers alone will increase by 500% in India.



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## Opportunities

- Waste to energy plants and their automation
- Technologies & Equipment segregating and shredding the wastes





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#### **Green Buildings**

### Background

- The urban population is predicted to rise to 550 million by 2030 or 42.0% of the total population.
- Urban growth combined with rapid growth in the country puts enormous pressure on housing requirements, urban infrastructure and services.
- Buildings in India consume about 20% of the country's total electricity and have a significant impact on the environment and resources indicating the need to develop green buildings in India.

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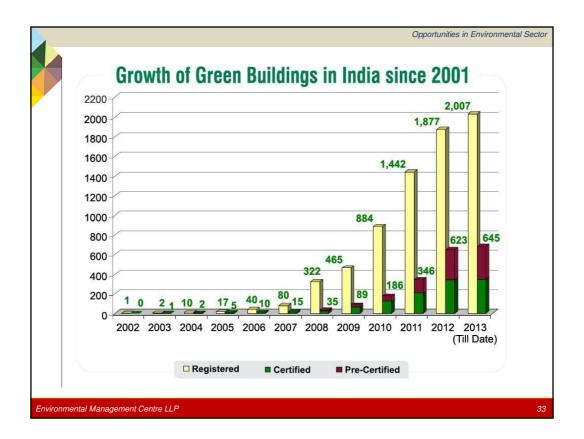
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Opportunities in Environmental Sector

#### Background

- The two green building rating systems in India are LEED by IGBC and GRIHA by TERI.
- LEED is most popular among the ratings and the credits earned through LEED ratings can be traded in the carbon market.
- The government has launched the Energy Conservation Building Code (ECBC) under the National Building Codes and Standards to promote green buildings in India.

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#### **Opportunities**

- India is expected to develop about 110 million sq ft of green space in the next few years.
- In the next 3-4 years about 200 million sq ft. of commercial space and 45 million of retail space is expected to be constructed across the major cities of India
- IGBC Stats:
  - Between 2003-2010 IGBC rated buildings approx. 1 billion sq ft.
  - Till 2013 1 billion sq ft added
  - Last year another 1 billion sq ft added
  - Target 10 billion sq ft by 2020

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## Opportunities

- The residential sector offers tremendous opportunities to reduce energy & water consumption.
- The Indian market has a huge potential estimated to about \$365 million to develop green building materials and equipment.



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### **Environmental Management in MSMEs**

#### Background

- MSMEs are an integral part of the Indian industry which contributes 8% of the country's GDP, 45% of the manufactured output and 40% of the country's exports.
- MSMEs can have a significant impact on the environment as they are generally liable to be equipped with obsolete, inefficient and polluting technologies and processes.
- 70% of the total industrial pollution load of India is attributed to MSMEs. The cost of environmental damage has been estimated at approximately \$32 billion (identified by the National Productivity Council of India).

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Opportunities in Environmental Sector

#### Opportunities: Cleantech in MSMEs

#### Technology Support Programmes:

- The technology/know-how used in MSMEs is not the creation of MSMEs; it comes embedded with plant and machines they buy. In vast majority of cases, the source remains the domestic suppliers.
- Innovative and cost effective technologies such as solvent recovery equipment



#### Financial Assistance:

- Access to finance remains a major concern
- Buying plants for the purpose of environmental compliances that do not contribute to production is not economical
- Fear among MSME entrepreneurs that technological up-gradation costs could render the unit uncompetitive



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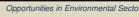


- River Rejuvenation, especially targeting non-point source pollution
- Green Tourism
- Research & Development
- · Capacity Building



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#### **Suggestions for Engagements**



- Identify Focus areas based on Indian National Missions & Priorities and Italian Expertise
- Design exposure events, joint seminars, student/faculty exchange, a dynamic collaborative web portal
- Set up Indo-Italian Knowledge Facility on CleanTech (on lines of the Swedish Facility) to ensure systematic and sustained business collaborations

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