

This is GE

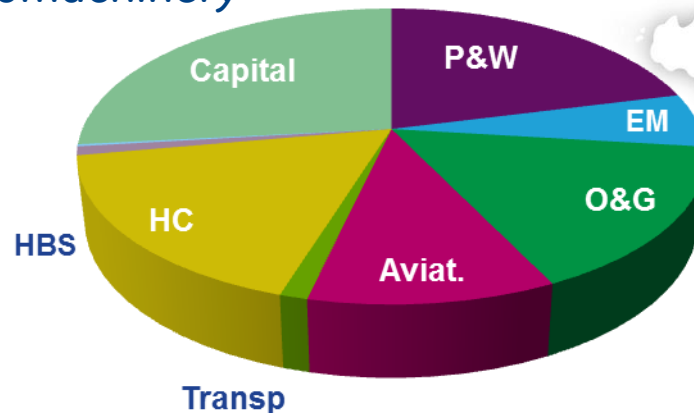
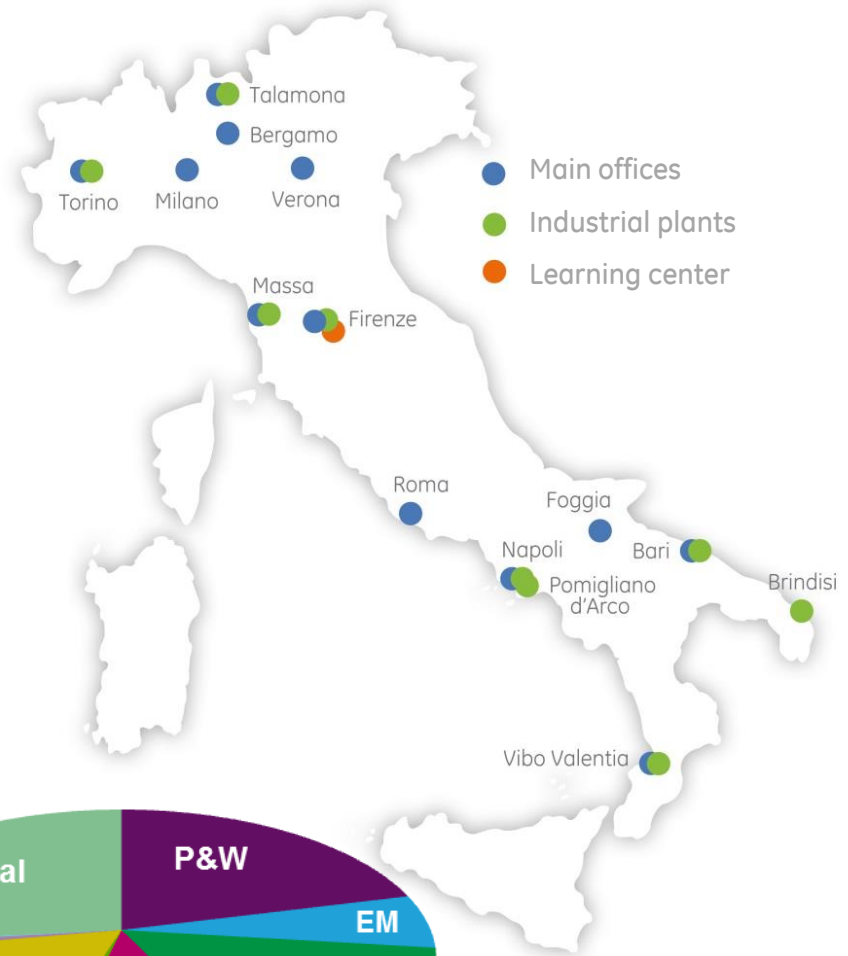
Sandro De Poli
President & CEO
GE Italy

GE Torino Day
Centro Congressi Torino Incontra
Torino, 10 ottobre 2014



GE in Italy

- GE works in Italy since 1908
- 8 Business Units
- 11.600 employees
- 23 sites
- 3 R&D Centers
- 1 Learning Center
- €1.9B revenues in 2013
- €7.5B business volume in 2013 (70%+ export)
- Global HQ of GE O&G Turbomachinery and GE Aviation Avio Aero



GE in Italia oggi

Oil & Gas



Healthcare



Capital



Energy Management



Aviation



Home & Business Solutions



Power & Water



Transportation



2013 Industrial Revenues €1.5B; Capital Revenues €0.4B

GE Business Segments



Power & Water

~420 employees

GE Power & Water works to drive growth and progress, anticipate future **energy needs**, and power a cleaner, more productive world, with a full array of advanced **power generation** and **water optimization technologies**.

- **Italy areas of focus:** distributed power generation, water treatment
- **Main locations:** Milano, Firenze, Verona



Oil & Gas

5,600+ employees

GE Oil & Gas is a world leader in advanced technology equipment and services for all segments of the oil and gas industry, from exploration & production to downstream; solutions that enable subsea production, unconventional resource development, LNG and petrochemical production smartly and efficiently.

- **Italy areas of focus:** O&G Turbomachinery, compression stations
- **Main locations:** Firenze, Massa, Talamona, Bari, Vibo Valentia

GE Business Segments



Energy Management

~ 110 employees

Energy Management is GE's **electrification** business, designing technology solutions for the transmission, distribution, management, conversion and optimization of electrical power.

- **Italy areas of operation:** smart grid, power conversion
- **Main location:** Milan



Healthcare

~ 600 employees

GE Healthcare provides **transformational medical technologies and services** that are shaping a new age of patient care. Our expertise helps our customers to deliver better care to more people around the world at a lower cost.

- **Italy areas of operation:** diagnostic imaging, life care solutions, life sciences
- **Main location:** Milano

GE Business Segments



Aviation

4,000+ employees

GE Aviation drives innovation across **commercial, military, business & general aviation and marine segments**. An aircraft powered by GE technology takes off somewhere in the world every 2 seconds.

- **Italy areas of operation:** low pressure turbines, power & accessory gearboxes
- **Main locations:** Rivalta di Torino, Pomigliano d'Arco, Brindisi



Transportation

~ 250 employees

GE Transportation builds equipment that moves the **rail, mining and marine industries**.

- **Italy areas of operation:** railway signalling systems, solutions
- **Main locations:** Firenze, Sesto Fiorentino

GE Business Segments



Capital

+600 employees

GE Capital offers a **broad range of solutions** to meet financial needs of corporate customers. We work with businesses of all sizes and all industries. "At GE Capital we are not just bankers, we are builders."

- **Italy areas of operation:** Corporate Lending, Structured Finance, Equipment Leasing, Fleet management and Factoring
- **Main locations:** Milan, Mondovì



Home & Business Solutions

15 employees

GE offers innovative **appliances** with style and **lighting solutions** that cut energy costs.

- **Italy areas of operation:** Lighting
- **Main locations:** Milan

