



COMPANY PROFILE

Company name	D'Appolonia S.p.A.	
Address		
Post code, City		
Phone		
Fax		
E-mail		
Website		
Contact person (name and position)		
Spoken languages	Italian, English	
Activity sector	<p>Infrastructure & Logistics</p> <ul style="list-style-type: none"> <input type="checkbox"/> Roads and motorways <input type="checkbox"/> Cement, bitumen, construction material, road equipment, furniture, fittings, signs and accessories <input type="checkbox"/> Railways <input type="checkbox"/> Underground and tunnelling <input type="checkbox"/> Bridges and viaducts <input type="checkbox"/> Steel structures <input type="checkbox"/> Public lighting <input type="checkbox"/> Ports <input type="checkbox"/> Airports <input type="checkbox"/> Urban transport <input type="checkbox"/> Plant engineering <input type="checkbox"/> Power distribution and energy production (including smart grid and off grid systems) <input type="checkbox"/> Flood protection <input type="checkbox"/> Disaster and risk management <input type="checkbox"/> Engineering and environmental geology <input type="checkbox"/> Agro-forestal and landscape <input type="checkbox"/> Soil monitoring and treatment <input type="checkbox"/> Territorial planning <input type="checkbox"/> Waste management and treatment <input type="checkbox"/> Water management and networks <input type="checkbox"/> Smart mobility, ITS, traffic management <input type="checkbox"/> Public works (hospital, school, sport facilities etc.) <input type="checkbox"/> Cultural heritage <p>Energy&Environment</p> <ul style="list-style-type: none"> <input type="checkbox"/> Renewable Energy (Photo voltaic, Solar energy (thermal) <input type="checkbox"/> Hydropower, Biomass, etc <input type="checkbox"/> Soil / Contaminated Land <input type="checkbox"/> Risks (Natural and technological <input type="checkbox"/> BIO-Building <input type="checkbox"/> Waste Management / Recycling <input type="checkbox"/> Water/Wastewater Treatment <input type="checkbox"/> Air quality/Off-gas <input type="checkbox"/> Noise Prevention and Treatment 	



ICT

- Agrofood
- Automotive
- BMP
- Business management System
- Consultancies
- Educational
- Energy
- Environment
- e-Government
- e-Health
- Finance & Digital Payments
- Intelligent Transport System & Logistics
- Mobile Apps
- Multimedia
- Retail
- Security
- Smart Energy & Smart Building
- Tourism & Digital Media
- Utilities

Healthcare

- planning design and construction**
(feasibility studies, planning design, Health centers planning design and construction supervision, etc.)
- furniture and supplies
(Interior fittings for sanitary/SPA/Beauty centers use, Goods and services for sanitary use, etc.)
- medical equipment
(Electromedical equipments, Laboratory equipments, Diagnostic Physiotherapy/Orthopedics and Rehabilitation System, Commodities and Consumer goods, etc.)
- equipment for cosmetics
(Devices and equipment for beauty centers, fitness centers, SPAS, Cosmetics and Natural, Processing under contract, Food supplements, etc.)
- e-health
(Hospital management systems, Electronic patient records (EPR / EHR), Remote management systems (mobile messaging / alerts / booking / recalling), Telemedicine / Teleconsultancy, etc.)
- biotechnology
(Bioinformatics, Biomedical, Green biotechnology, Red Biotechnology, White biotechnology, Life sciences, Pharmaceutical, etc.)

OTHER

- Oil & Gas (upstream and downstream)
- Mining
- Environmental investigations, remediation and clean-up design options
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<p>Description of your activity</p>	<p>D'Appolonia S.p.A. is a major Italian consulting engineering firm, headquartered in Genoa and since December 2011 part of the RINA Group. Today, the Company is a global consulting engineering provider that can support Clients from concept to decommissioning, through consultancy, design, management, operation and maintenance engineering.</p> <p>The Company operates in the markets of Energy, Transport and Infrastructures, Industry and Investor Support. We provide a wide range of services such as feasibility and specialized studies, design, Project Management, site engineering and operation & maintenance management. Our technical capabilities cover all aspects related to the environment, health and safety, geosciences and innovation.</p> <p>With a staff of about 700 engineers, scientists and associated professionals located in 20 offices worldwide, D'Appolonia can offer high-end services to investors, promoters, operators and contractors, as well as to insurers and public administrations, to support their initiatives.</p> <p>In the specific context of the IFIs, Banks and Investors Market, D'Appolonia provides Integrated Advisory Services to a broad range of key players and directly to Financial Institutions and Investors. The core business is to work with and on behalf of International Financial Institutions, Commercial Banks, International Donors, Leasing Companies, Equity Funds as well as private Sponsors and Investors to support on the non-financial side of the loan process.</p>
<p>Date of establishment</p>	<p>1983</p>
<p>Turnover</p>	<p>90MEur (2013)</p>
<p>Nr of employees</p>	
<p>Please detail the products/services you deal with: - typology - range</p>	<p>With reference to the IFIs, Banks and Investors Market services are listed as follows:</p> <ul style="list-style-type: none"> • EHSS Independent Advisory; • Specialized Studies (i.e. ESIA, SESA, OHS, Social Studies) • Energy / Resource Audits and Sustainable Energy Financing Facilities; • Sustainability and Climate Change; • Technical Assistance & Private Sector Development; • Institutional and Capacity Building; • Technical Due Diligence & Project Finance Advisory.
<p>Geographic areas covered</p>	<p>Specific consolidated areas associated to this market are Middle East and North Africa (MENA), Turkey, Central Africa, Eastern Europe, the Balkans, CIS Countries, Australasia.</p> <p>A new office to enhance this market in Central and South America, has been established in USA – Washington DC.</p>

TAILOR YOUR B2B AGENDA

<p>Specify the services/solutions/products you are</p>	<ul style="list-style-type: none"> • Identify Companies active and with strong technical competences in the Renewable Energy, power generation, construction supervision interested in entering foreign markets, with special
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<p>mostly interested in:</p>	<p>focus on Turkey and Eastern Europe.</p> <ul style="list-style-type: none"> • Strengthen our professional network with highly-specialized, leading Companies for future cooperation opportunities in the field of international tenders, mutually enhancing expertise and references and increase consortia competitiveness • Reinforce contacts with key construction companies / sponsors of large, funded infrastructure projects (buildings, highways, oil&gas, energy)
<p>Please indicate the type of companies you'd wish to meet</p>	<p>Companies active in the sectors of: water/wastewater management, renewable energy, construction works including supervision, economic and project financing advisors. Possibly with previous international experiences and references of projects/activities developed abroad.</p>
<p>Please indicate which kind of cooperation you are interested in (i.e. contracting/partnership/ /JV etc.)</p>	<p>We usually identify two levels of cooperation:</p> <ul style="list-style-type: none"> • Cooperation with technical partners to enhance competitiveness and to propose new services; • Cooperation(partnership through consortia led by the company with more experience and reference in the sector object of the tender.
<p>Please indicate which specific competence/sector/component you are mostly interested on</p>	<ul style="list-style-type: none"> • Water/wastewater treatment and management • Renewable energy • Oil & Gas and Power generation • Infrastructures (buildings, roads, highways, hospitals, ports, energy) • Project finance advisory
<p>Please indicate if you have already worked with Italian companies. If yes, which ones?</p>	
<p>Give further useful information, if any:</p>	

**TO BE FILLED OUT IN ALL PARTS AND SENT TO:
INFRASTRUTTURE@CENTROESTERO.ORG**